

Message Text

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ORIGIN EB-11

INFO OCT-01 EA-11 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 SS-15 NSC-10 L-03 /071 R

DRAFTED BY EB/TT:WLGALLAGHER:EE

APPROVED BY EB/TT:JSMEADOWS

CAB - MR. HORNEMAN

EA/PHL - MR. WILLNER

----- 061897

R 252211Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

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E.O. 11652: N/A

TAGS: ETRN, RP

SUBJECT: CIVAIR: HOMECOMING FARE

REF: A) STATE 187558; B) MANILA 10902

1. CAB HAS DECIDED TO GRANT PHILIPPINE AIRLINES, AS REQUESTED SEPT 24, PERMISSION TO WITHDRAW FILING OF "HOMECOMING" TARIFF. JAL AND CAL ARE EXPECTED ALSO TO REQUEST WITHDRAWAL OF SIMILAR TARIFFS. CAB AND DEPARTMENT UNCERTAIN AS TO WHETHER THIS ACTION CLOSES "HOMECOMING" EPISODE OR PRESAGES A SUBSEQUENT REVISED "HOMECOMING" FILING.

2. ACTION REQUESTED: WE WOULD GREATLY APPRECIATE EMBASSY SOUNDING OUT APPROPRIATE GOP OFFICIALS AS TO WHICH STEP NOW LIKELY. IF REVISED FILING APPEARS LIKELY, EMBASSY SHOULD AGAIN URGE THAT GOP OR PAL CONTACT CAB OR DEPT, AS SUGGESTED REFTTEL, IN ORDER DEVISE ADJUSTMENTS TO HOMECOMING FARE THAT WOULD MAKE IT ACCEPTABLE TO USG.

3. FYI: IN CARRIER MEETING HELD SEPT 25, PAN AM STATED IT NOW RECORDING 90 PLUS PERCENT LOAD FACTOR GUAM-MANILA
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AND FEARS ANY BARGAIN FARE WOULD ONLY LOWER ITS YIELD

SINCE IT NOW DIFFICULT TO ACCOMMODATE MANY FULL FARE REQUESTS. IN ORDER MAKE USE OF ANY HOMECOMING FARE, PAN AM STATES IT WOULD NEED CAPACITY INCREASE, PREFERABLY TWO 747'S PER WEEK OR THEIR EQUIVALENT. WITHOUT THIS INCREASE, PAA BELIEVES IT WOULD BE ECONOMICALLY FOOLISH NOT TO OPPOSE A HOMECOMING TARIFF. CAB AND DEPT BELIEVE ARGUMENT MAY HAVE MERIT. FURTHER NWA AND PAN AM COMMENTS EXPECTED BY COB SEPT 27. END FYI RUSH

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